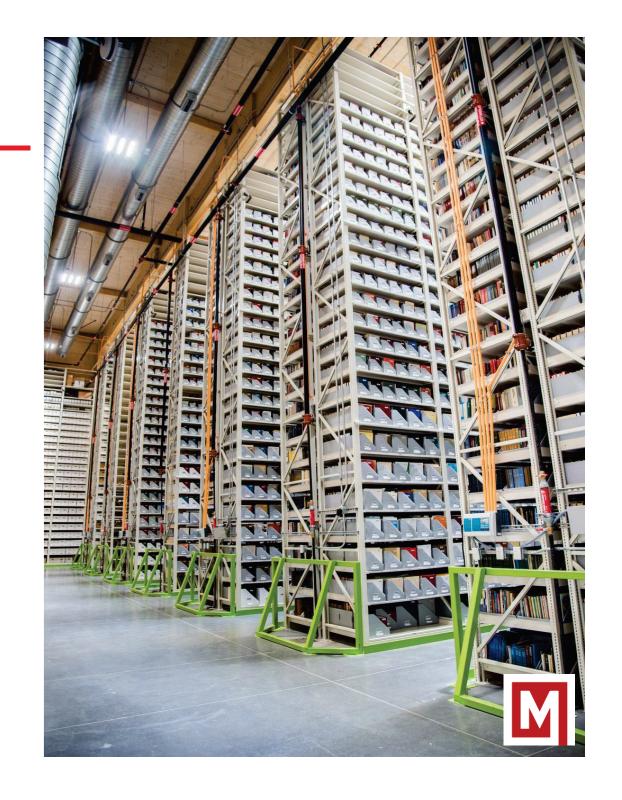
BEST IN HIGH-CLASS MOBILE STORAGE SYSTEMS



INDUSTRIAL / WAREHOUSE

CONTENT

- THE CONCEPT
- 2 PAY BACK PERIOD Example
- INDUSTRIAL & WAREHOUSE PROJECTS / CASE STUDIES
- INDUSTRIAL MOBILE SOLUTIONS
 SAFETY / WARRANTY
- 5 RESOURCES / SUPPORT TOOLS
- 6 ONBOARDING PROCESS



THE CONCEPT

OPTIMIZE YOUR STORAGE SPACE AND SAVE UP TO 50% OF YOUR SPACE!!

- Increase security
- No need to relocating to a bigger facility
- Organize your items better
- Static units are mounted on mobile carriages.
- Mobile carriages travel on tracks.
- Mechanical-assist or powered systems control to open the desired aisle.

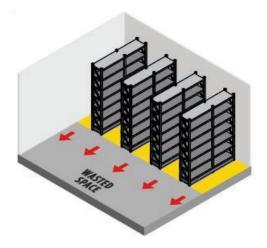
MONTEL HIGH-DENSITY GROWING SYSTEMS MAXIMIZE THE USE OF AVAILABLE SPACE:

- Whether to increase storage capacity.
- Free up room for production or other uses.
- Get ride of space you do not need to pay for.

SAVE SPACE, TIME AND MONEY.



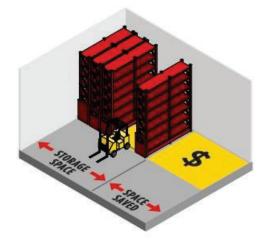
Conventional storage systems require space-wasting fixed aisles.





SPACE SAVED & INCREASED PROFITS MOBILE STORAGE LAYOUT

Montel's high-density storage systems save up to 50% of your floor space in most cases, and accommodate growth for other uses while increasing revenue.





100% greater storage capacity within the original floor space, eliminating the need for a costly expansion or the construction of a new facility.



PAY BACK PERIOD Example

PROUD TO CELEBRATE FIERS DE CÉLÉBRER



YEARS OF INNOVATION
ANS D'INNOVATION

\$0

Montel Warehouse Project ROI Calculator

Annual Warehouse Rent (Sq/Ft)

ROI after 10 years on freed up space

Total Cost per Sg/Ft	\$0.00
Warehouse Insurance, Maintenance, Taxes	\$0.00
HVAC Cost	\$0.00
Lease Rate	\$0.00

ROI Calculator

Mobile Storage System Investment (includes installation)	\$0
Recovered Warehouse Space (total sq / ft)	0
Yearly Lease Rate on freed up space	\$0
Yearly HVAC Cost on freed up space	\$0
Yearly Insurance, Maintenance and Taxes on fred up space	\$0
Total Savings per year	\$0
ROI Timeline (# months)	#DIV/0!

* Annual Savings per year x 10 years less investment cost

PROUD TO CELEBRATE FIERS DE CÉLÉBRER



Montel Warehouse Project ROI Calculator

Annual Warehouse Rent (Sq/Ft)

ROI after 10 years on freed up space

Lease Rate	\$15.00
HVAC Cost	\$1.50
Warehouse Insurance, Maintenance, Taxes	\$0.75
Total Cost per Sq/Ft	\$17.25

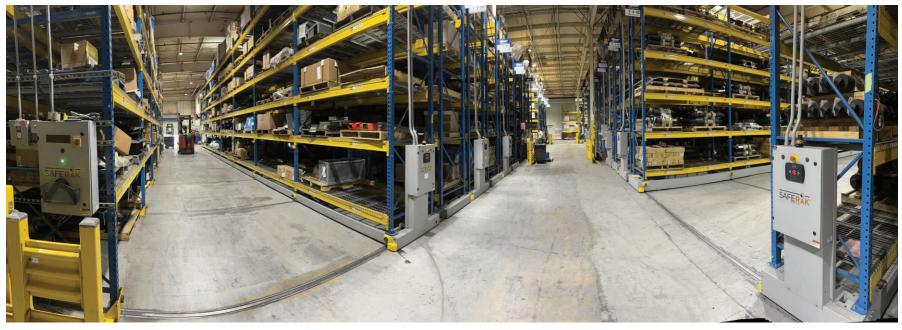
ROI Calculator

Mobile Storage System Investment (includes installation)	\$500,000
Recovered Warehouse Space (total sq / ft)	15,000
Yearly Lease Rate on freed up space	\$225,000
Yearly HVAC Cost on freed up space	\$22,500
Yearly Insurance, Maintenance and Taxes on fred up space	\$11,250
Total Savings per year	\$258,750
ROI Timeline (# months)	23

* Annual Savings per year x 10 years less investment cost



\$2,087,500















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CASE STUDIES

ZENITH AVIATION

Zenith Aviation can now fit three times as many parts in the exact same amount of space, no renovations or expansions necessary.

In order to optimize cubic footage, distributors benefit from all vacancies, including the biggest of them all: the aisles. And by replacing static racking with a mobile installation, converts don't sacrifice any of their weight capacity. Think about all the opportunities that extra room affords. Space, after all, is the service a distributor offers and sells. More of it means greater profitability.

Location: Fredericksburg, Virginia, US

Montel Product: SAFERAK 32P



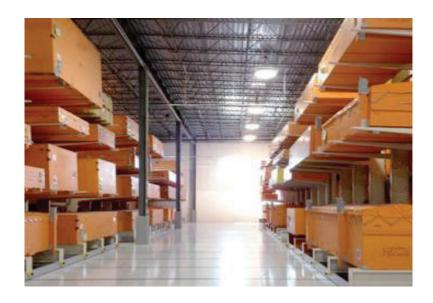
AIRBUS

This smart storage installation didn't result in any extra construction or additions to the Ashburn facility and integrated smoothly into day-to-day functions.

The implementation of Montel's powered mobile racking combines 60,000 square feet of traditional storage space into 30,000 feet of smart space without moving any walls or consuming more space The system has the capacity to move more than 2.8 million pounds at any given time.

Location: Ashburn, Virginia, USA

Montel Product: SAFERAK 32P



CASE STUDIES

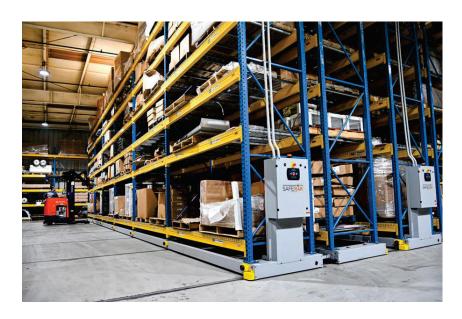
MILLER INDUSTRIES

Thanks to careful planning and collaboration between teams at Montel and Miller Industries, Miller was able to decrease its storage footprint to 25,000 square feet.

Consequently, they can now keep all their winches, valves, hosing, and other materials at a single facility. No more unnecessary off-site storage or costly trips between locations..

Location: Ooltewah, TN, USA

Montel Product: SAFERAK® 32P AND SAFERAK® 60P



OXFORD DODGE

After years of storing tires in outdoor shipping crates, which exposed the stock to cold temperatures during the winter and made it difficult for employees to track down the right tires for their customers, Oxford Dodge decided it was time to bring everything indoors and try to solve these issues of storage once and for all. Montel's powered mobile racking system paired well with the new warehouse and gave the opportunity to store their tires in a way that made sense to them.

Location: London, Ontario, Canada

Montel Product: RACK&ROLL 8P



PUBLIC SAFETY & MILITARY

Arizona State Prison, Florence, AZ Augusta Police Department, Augusta, ME Baltimore County Police, Baltimore, MD Beale Air Force Base, CA California Department of Justice, San Diego, CA Camp Pendleton 1st LAR, San Diego, CA Cannon Air Force Base, NM Charlotte County Justice Center, Punta Gorda, FL Cowansville Correction Center, Cowansville, QC Desert Justice Center, Indio, CA Elgin Air Force Base, FL Hinsdale Police Department, Hinsdale, IL Hurlbert Field Air Force Base, Okaloosa County, FL Laughlin Air Force Base, Del Rio, TX Little Rock Air Force Base, AR Marine Corps Air Station, Iwakuni, Japan

Metro Dade County Courthouse, Miami, FL Michigan State Police Detroit Forensics Laboratory, Detroit, MI Ministry of Justice, Port of Spain, Trinidad & Tobago Minot Air Force Base, Ward County, ND Minnesota National Guard, MN Newport County Courthouse, Newport, RI N.C. Justice Academy, Ednevville, NC Redding Police Department, Redding, CA Sacramento County Main Jail, Sacramento, CA Saint-Hyacinthe Police Station, Saint-Hyacinthe, QC Sherburne County Police, Elk River, MN Sioux Falls Police Department, Sioux Falls, SD Toronto Police Service, Toronto, ON United States Department of Justice, Washington, DC Valleyfield Youth Center, Valleyfield, QC Vancouver Police Department, Vancouver, BC

INDUSTRIAL | AUTOMOTIVE | AGRICULTURE

3M, St. Paul, MN

Acura Dealership, Trois-Rivières, QC

Agnico Eagle Mines Limited, Meadowbank Gold Mine, Nunavut

Air Canada, Montreal, QC

Airbus, Ashburn, VA

Alcan, Shawinigan, QC

Aramco, Dhahran, Saudi Arabia

Axxon International, Anchorage, AK

Barbados Water Authority, Bridgetown, Barbados

Bel Brands USA, Brookings, SD

Best Sanitizers, Walton, KY

Canadair-Bombardier, Ville-Saint-Laurent, QC

Casablanca Port Authority, Casablanca, Morocco

Central Coast Distributing, LLC, Santa Maria, CA

Chalifoux Milk Dairy, Sorel, QC

Chevron Phillips Chemical, Sweeny, TX

Cure Oahu Medical Marijuana, Honolulu, HI

Dallaire Milk Dairy, Rouyn, QC

Elan Pharmaceuticals, King of Prussia, PA

Ford Motor Company, Livonia, MI

General Electric, Greensville, SC

Gildan, Eden, NC

Groupe Telecom, Montréal, QC

Harley-Davidson, Menomonee Falls, WI

Hydro-Quebec, Beauport, QC

IBM, Essex Junction, VT

Immunotec, Montreal, QC

Millianotec, Florideal,

MillerCoors, Golden, CO Nestle USA, Dublin, OH

PH Tech. Levis, QC

Purdue Pharmaceuticals LP, Wilson, NC

The Grove Medical Marijuana Dispensary, Las Vegas, NV

BUSINESS | RETAIL

Apple Inc., Cupertino, CA Ballard Power Systems, Burnaby, BC Bombardier, Ville-Saint-Laurent, QC BP-Amoco, Trinidad, West Indies British Gas. Trinidad. West Indies Brookman Rosenberg, Philadelphia, PA Cadbury Beverages, Trumbull, CT Campari America, San Francisco, CA Canadian Development Bank, Vancouver, BC Central Bank of the South, Birmingham, AL Christian Louboutin, Dubai, United Arab Emirates Cirque du Soleil, Las Vegas, NV E.H.D.D. Architecture. San Francisco. CA **Ernst & Young**, Christ Church, Barbados Gap Inc., San Francisco, CA Hewlett Packard, Palo Alto, CA

Hyatt Regency, San Francisco, CA International Monetary Fund, Washington, DC Jordan Commercial Bank, Amman, Jordan Lavery de Billy and Associates, Montreal, QC Linear Technology Corporation, Milpitas, CA Macy's, New-York City, NY Motorola Inc., Austin, TX National Bank of Canada, Ottawa, ON Pearl Izumi, USA, Louisville, CO Pitney Bowes, Shelton, CT QLT Inc., Vancouver, BC Saskatchewan Government Insurance, Regina, SK Schulte Roth & Zabel, Law Firm, New-York City, NY Time Warner Cable, New Haven, CT Walt Disney World, Orlando, FL Wells Fargo, Minneapolis, MN





MOBILEX®



SAFEAISLE®



BULK&ROLL™



HD 16MA



RACK&ROLL™ 8MA



RACK&ROLL™8P



SAFERAK® 16P



SAFERAK® 30P



BULK & ROLL

LIGHT DUTY MECHANICAL-ASSIST MOBILE RACKING SYSTEM

Montel's BULK&ROLL mobile system has been developed for general storage applications of light to medium loads of bulky items.

Backstores - Warehouses - Refrigerated backstore storage - Bulk storage in general

Max carriage lenght	48'
Max load per beam	1,000 lbs
Max load capacity per bay	2,400 lbs
Max height	10'
Available depth	36", 42", 48"
Available width	4', 8'





FEATURES & BENEFITS

Aluminum rails

Easy install and cleaning, rust free.

Glass-filled nylon durable wheels

Great weight capacity, light, chemicals* and water resistant, recycled material.

Stainless steel ball bearings, wheel shafts and hardware

Improved longevity and rust resistance.

No side member

Better reach for employees.

Mechanical handle

Comfortable and safe operation. Integrated push-button lock.

Confined chain mechanism

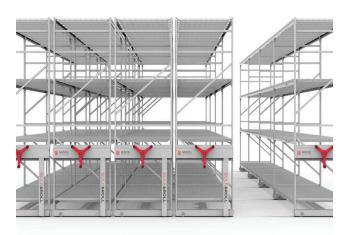
Operation safety by hiding moving parts.

Single rail operation - optional

Possible to use only one rail, simple installation, work in various conditions.

4D wide span light-duty racking

Lightweight wire mesh decking.



RACK & ROLL 8MA / 8P

SEMI-INDUSTRIAL MOBILE STORAGE SYSTEM

RACK&ROLL mobile carriage is available in both mechanical-assist (8MA) and powered (8P) versions. The system is designed for wide span semi-industrial applications.

Distribution center - Warehouses - Service operation environments - Tire storage (tire rack)

Load per carriage POWERED - 60,000 lbs Bay depth 24" 60" Bay width 3' 12' Carriage lenght - 45' Height - 20'	Bay width Carriage lenght		12' 45'	
------------------------------------------------------------------------------------------------------------------	------------------------------	--	------------	--



FEATURES & BENEFITS

"C" shaped side members

Excellent carriage stiffness and longevity.

Dual flanged structural wheels

High support and continuous rail guidance.

Flange sealed bearings

Longevity and dust protection.

Custom anchor plates

Varied 4D wide span and tire rack dimensions.

Easy operation

3-button control, PIN code, touchscreen tablet, remote monitoring.

Customizable aisle behavior

Improved control, organization, productivity and workflow.

Safety features

Lock aisles, laser detection stopping movements.

Custom anchor plates

Varied 4D wide span and tire rack dimensions.



HD16 MA

SEMI-INDUSTRIAL MECHANICAL-ASSIST MOBILE RACKING SYSTEM

Designed for medium to heavy loads for very deep carriages in demanding environments where sturdiness and reliability is essential.

Distribution center, Warehouses, Service operation environments

Load per single-bay	-	16,000 lbs
Load per double-bay	-	-
Load per carriage	-	24,000 LBS
Bay depth	36"	96"
Bay width	4'	8'
Carriage lenght	-	50'
Height	-	20' to 24'





FEATURES & BENEFITS

Mechanical handle

Comfortable and safe operation. Integrated push-button lock.

Confined chain mechanism

Operation safety by hiding moving parts.

"C" shaped side members

Excellent carriage stiffness and longevity.

Custom anchor plates

Varied shelving and racking dimensions.

Dual flanged structural wheels

High support and continuous rail guidance.

Powder coated steel rail with narrow channel

Abrasion resistance, reduces debris accumulation, easy cleaning.



SAFERAK

HEAVY-DUTY INDUSTRIAL POWERED MOBILE RACKING SYSTEM

SAFERAK® heavy-duty powered mobile racking system, of industrial level, enhances efficiency and productivity by optimizing storage space.

Distribution centers - Manufacturing - Aerospace - Automotive - Defense







SAFERAK 32P

Load per single-bay - 16,000 lbs Load per double-bay - 32,000 lbs Load per carriage - 256,000 lbs Bay depth 36" 96" Bay width 6' 12' Carriage lenght - 100' Height - 24'

SAFERAK 60P

Load per single-bay	-	30,000 lbs
Load per double-bay	-	60,000 lbs
Load per carriage	-	480,000 lbs
 Bay depth	36"	96"
Bay width	6'	12'
Carriage lenght	-	120'
Height	-	24'

SAFERAK

HEAVY-DUTY INDUSTRIAL POWERED MOBILE RACKING SYSTEM

SAFERAK® heavy-duty powered mobile racking system, of industrial level, enhances efficiency and productivity by optimizing storage space.

Distribution centers - Manufacturing - Aerospace - Automotive - Defense

FEATURES & BENEFITS

Heavy duty carriages

Increased strength, stiffness and durability.

Low profile mobile

Prevents objects from getting jammed and toe safety.

Entirely customizable

Control aisle behavior for improved productivity and safety.

Industry 4.0 ready

Smart factory compatible to drive production efficiency and data integration.

New keypad

Simplified

Preprogramed aisle

Siemens components – readily available

New HMI controller

Touchscreen

Remote control (phone, tablet, laptop)

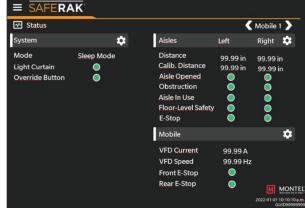
Onscreen configuration, control and diagnostic

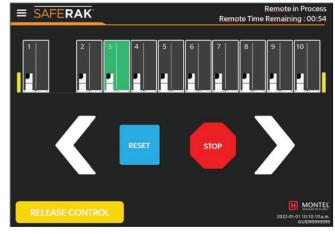
Remote troubleshooting (VPN optional)

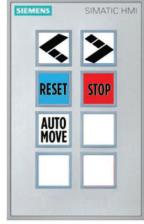
Can be connected to fire alarm system

Siemens components – readily available









SAFETY

Montel is proud to offer the safest mobile storage systems in the industry either mechanical-assist or powered mobile storage systems.

Aisle-entry people counter

Standard security on our powered mobile storage systems, the aisleentry people counter detects users...



Foot-level infrared safety beam on one side of the mobile carriage...

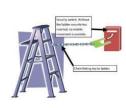


Foot-level infrared safety beams on both sides of the mobile carriage...



Ladder security key switch

The key switch activates and deactivates your system. Ladder security key switches are also...



System entry infrared beam curtain

This system ensures carriage movement instantly stops when it



Safety controller provided on every mobile carriage

The safety controller is offered as a...



Readily accessible emergency stop button

Stop it fast. Stop it safe, Face panel emergency stop buttons are a..



In-aisle emergency stops

Readily accessible in-aisle emergency stops can be added as an optional feature. They are..



Security perimeter

When the system is not surrounded by fixed units or walls, mesh panels fixed to the floor are used to delimi...



Strobe light and buzzer

This standard safety alert buzzer for our nowered mobile industrial storage systems combines visual..





Safeguards

for all moving

mechanical parts

Mechanical ratchet backup override

The mechanical ratchet is designed to move the mobile carriages durin



WARRANTY

Rails

- 5 Years
- · Parts included
- · Labor at no cost year one.

Structural Members

- 3 Years
- · Parts included
- · Labor at no cost year one.

Electronic Components

- · 3 Years
- · Parts and labor included



*Warranty are applicable from the date of warranty registration completed by the enduser at www.montel.com.













Industrial Storage Solutions



4-POST HYBRID BOLTLESS SHELVING SYSTEMS & INDUSTRIAL DRAWERS

PATENT NO. 6,814,245





SMANTSHELF*4-POST SHELYING & 40 WIDESPAN RACKING WITH INDUSTRIAL DRAWERS



SMARTSHELF" 4-POST SHELVING SYSTEM WITH INDUSTRIAL DRAWERS

A SMART BOLTLESS SHELVING SYSTEM

A SMART SHELVING SYSTEM FOR YOUR CURRENT AND FUTURE Storage needs. You can face the future with peace of mind.

You can store anything with SmartShelf*. This new revolutionary shelving system was designed to be configured and reconfigured easily and efficiently. The only good solution is a flexible solution!







SMARTSHELF'4-POST SHELVING SYSTEM WITH HINGED LOOKARLE DOUBLE DOORS



SMARTSHELP 4-POST SHELVING SYSTEM WITH STORAGE



SMARTSHELF 4-P OST SHELVING SYSTEM WITH BIN DIVIDERS

GET MORE VERTICAL & HORIZONTAL SPACE

TAKE SPACE EFFICIENCY TO A NEW LEVEL | MAXIMIZE YOUR STORAGE | OPTIMIZE YOUR SPACE

Our continuous quest for space optimization has led us to develop SmartShelf®, a shelving system that exceeds industry standards.

MORE STORAGE VERTICALLY

ADJUSTABLE SHELVES IN 1" (25.4 MM) INCREMENTS



T' 115"
RTSHELF HYBRID SHELVING LAT COMMODITY

MORE STORAGE HORIZONTALLY

3/4" (19 MM) MORE USABLE STORAGE PER SHELF



1½" Smartshelf hybrid shelving



LAT COMPODITY SHELVING

EASY TO ADJUST A SHELF

SAVE SPACE I SAVE TIME I SAVE MONEY



SHELVING SYSTEM WITH HOOKS: EASY TO RECONFIGURE & NO TOOLS REQUIRED

The SmartShelf® exclusive hook shelf support system provides the quickest and greatest ease of assembly, disassembly, and reassembly.

No tools, hammers or mallets needed to install, remove, or reconfigure shelves as necessary with industry typical shelf support systems.

The shelves can be conveniently put in or taken out without adjusting, filting, or removing the shelves above or below since the box-formed posts do not impede the front of the shelf. The slide-in & slide-out capability truly reduces the time and effort to reconfigure the shelves, as there is no handling of the various shelf components.

Additionally stored objects are protected from disruption on the adjacent shelves below.

STANDARD DIMENSIONS

BACK-TO-BACK SHELF (DEPTH) .	8"	9"	10"	12"	B.	Б"	16"	18"	24"	30"	36"
DOUBLE FACE FULL DEPTH SHELF (DEPTH) "	16"	18"	20"	24"	26"	30"	32"	36"			
WIDTH	24"	30"	36"	39 3/8"	42"	48"					
HEIGHT	76"	85"	88"	97"	108"	120"					



BEST OF BOTH

EXCLUSIVE BACK-TO-BACK AND DOUBLE FACE FULL DEPTH SHELF TECHNOLOGY



TWO TECHNOLOGIES WITHIN A SINGLE POST FRAME

SmartShelf® is the only storage system that can be configured as back-to-back or double face full depth shelf, or any combination of both from one tier to the next, and from one shelving section to the other. This exclusive flexibility allows the storage of objects in various shapes, forms, and dimensions.

This unique patented boltless shelving concept provides two alternatives which you can mix and match for endless storage possibilities

- Shelving system with hooks requiring no tools for shelf adjustment capable of withstanding a load capacity of up to 300 lb per shelf
- · Shelving systems with shelf supports & reinforcements capable of withstanding a load capacity of up to 500 lb per shelf



SHELVES ARE ADJUSTABLE BY 1" (25.4 MM) INCREMENTS WITH HOOKS, OR BY 11/2" (38 MM) INCREMENTS WITH SUPPORTS

- Adjustments for storing objects of various heights. Offers more adjustability and optimizes the space between each level of shelving
- Hooks and supports can be used in the same section



DESIGN



These supports are available in 3/4" (19.5 mm) or 1 V4" (31.75 mm) height, according to the application and required load, and adjustable on 1 V2" (38 mm) increments. They are made of 12-gauge (2.66 mm) steel. Safely supports the shelves and allow for the addition of reinforcements. Increases rigidity



SHELF REINFORCEMENTS (OPTIONAL)

Shelf reinforcements are inserted in the longitudinal supports. The number of supports depends on the width of the shelves and the weight of the items to be stored



FOUR ROLL-FORMED SHELF FOLDS

- · The fourth fold reduces the risk of injury, protects documents or objects, and makes the shelves sturdier
- The 3/4" (19.5 mm) shelves are made of 20" (0.91 mm) or 18" (1.21 mm)
- . The 1" (25.4 mm) shelves are made of 18-gauge steel



INTEGRATED LEVELERS

Unlike shims, integrated levelers ensure accuracy, stability and a safe working environment on uneven



CLOSURE PANELS OR END DIVIDERS (OPTIONAL)

Closure panels extend into the shelf area. Prevent stored objects from falling behind the closed-post upright. End dividers provided with slotted shelves are a more economical alternative.

INDUSTRIAL MODULAR DRAWERS



MODULAR DRAWERS LOAD CAPACITY:

- 400 lb load capacity industrial-grade drawers
- · 200 lb load capacity commercial-grade drawers

- Drawer handles overhang by about 2 inches
- Consider wider bumbers when on mobile carriages
- Minimum of 2 anti-tip rails if used on mobile carriages
- Maximum height for drawers-in-shelving: 48 inches
- Static units anchored to floor



The ergonomic aluminium handle and lock-in device procure a user-friendly experience in a sturdy unit.





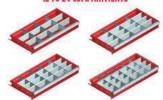
COMPARTMENT SPECIFICATIONS 400 LB LOAD CAPACITY INDUSTRIAL DRAWERS

3 TO 8 COMPARTMENTS





12 TO 24 COMPARTMENTS



32 TO 44 COMPARTMENTS





INDUSTRIAL DRAWERS | 400 LB LOAD CAPACITY | 36 SIZES AVAILABLE

	HOMINAL	USABLE SPACE		NOMINAL	USABLE SPACE		NOMINAL	USABLE SPACE
_	36"	32"		18"	15"	_	4"	3"
WIDT	42"	38"	툽	24"	21"	E	5"	4"
3	44	30		24	21	里	6"	5"
	48"	44"		30"	27"	l i	8"	7"













CABINETS & MODULAR DRAWERS

MONTEL OFFERS A COMPLETE RANGE OF HEAVY-DUTY AND LIGHT-DUTY STORAGE CABINETS FOR ALL TYPES OF MATERIALS.

HEAVY-DUTY MOBILE DRAWER CABINETS



HEAVY-DUTY DRAWER GLORIE'S HOUN TED ON CASTES

24"

WIDTH (W) DEPTH (D)

BANK OF DRAWERS





37 TO AA COMPARTMENTS



63 SIZES AVAILABLE

36'

42"



AVAILABLE TO AD CAPACITY AND COMPARTMENT SPECIFICATIONS:

 200 lib load capacity commerdal-grade drawers 400 lb load capacity industrial-grade drawers

3 TO 8 COMPARTMENTS



5"

8"

10"

The system includes accessories for various possible configurations, sure to satisfy your most particular needs. The inner compartments and dividers of each modular drawer are customizable so your gear is organized to maximize your storage space.



OTHER AUTOMOTIVE STORAGE SOLUTIONS



PUSH & SUDE LATERAL MOVABLE SHELVING SYSTEMS

48"



38"

44"



15"

27"

77"

24"

30"



2"

3"

4"

5"

7"

9"

11"

HANGING STORAGE SCREENS AND PANELS











































COMPART MBITS WITH HINGEODOORS | PERFORATED BACKPANES





TRANSPORT ATM THE ATTENDED BY